

About : SAMPLE SA
Ref No. NORMAL 12, Medaliei Street
Date 02-10-2007
RO 901693 Cernavoda, Constanta
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*** Solvency Index 275 ***

Legal Form Societate pe actiuni = Joint Stock Co.
Foundation 29.10.1993

Trade Register Reg. Nr. J13/5616/1993, Constanta
Fiscal code R 902273

Capital RON 16,117,000

Associates	Axa Trans SRL	15.7000%
	Constanta, Str. Infratirii 12	
	Praxis SRL	12.4100%
	Craiova, St. Karl Marx 34	
	Ion Popescu, born on 1966	70.9000%
	Marin Nicolae, born on 1964	0.1145%
	Sorin Ionescu, born on 1955	0.6400%
	Stefan Silaghi, born on 1971	0.1145%
	Sandu Aldea, born on 1965	0.1240%

Principals Ion Popescu, born on 1966
President
Steluta Hobana
Economical Manager
Ion Bogdan, born on 1962
Deputy General Manager
Gheorghe Stan, born on 1962
Commercial Manager
Florin Toma, born on 1969
Technical Manager
Gabriel Cristea, born on 1975
Marketing Manager

Generalities	Automations. Installation of electrical wiring and fittings. Suppliers are mainly from the domestic market as Elco SA Constanta, DDS SRL Constanta, Comat Electro SA Bucuresti. Among the clients are companies mainly from the domestic market, as Nuclearoelectrica SA, Electrica SA.			
Real estates	Property Manufacture Halls in Afumati, Ilfov county and Cernavoda, Str. Medaliei Nr.12 of 0.5 hectares. Property Warehouses in Afumati, Ilfov county and Cernavoda, Str. Medaliei Nr.12 of 0.2 hectares. Property Offices in Afumati, Ilfov county and Cernavoda, Str. Medaliei Nr.12 of 0.1 hectares.			
Branches	Bucuresti, Str. George Vlahu Nr.22-24, Apt.14.			
Employees	2003	200 Persons		
	2004	292 Persons		
	2005	415 Persons		
	2006	690 Persons		
Annual turnover	2002	RON	49,178,198,-	
	2003	RON	87,676,969,-	
	2004	RON	107,121,135,-	
	2005	RON	213,698,538,-	
	2006	RON	395,156,750,-	
Assets	Figures in RON per			
		<u>2004</u>	<u>2005</u>	<u>2006</u>
	Fixed assets	29,306,096	46,795,590	88,884,897
	-Lands	1,319,624	3,646,455	5,312,756
	-Buildings	12,830,745	26,600,050	26,430,952
	Current assets	38,772,544	88,329,095	136,142,869
	-Stocks	10,012,836	7,044,432	27,061,123
	-Acc.receivables	20,618,345	77,187,349	106,613,771
	-Cash in bank & hand	8,141,363	4,097,314	2,467,975

	Different items	840,151	2,376,548	3,202,277
	Total assets	68,918,791	137,501,233	228,230,043
Liabilities	Shareholders fund	24,630,180	50,977,024	86,992,690
	-Capital	3,600,000	6,822,000	16,117,000
	Short term debts		61,995,399	120,000,000
	Total debts	43,880,245	86,115,843	141,153,319
	Different items	408,366	408,366	84,034
	Total liabilities	68,918,791	137,501,233	228,230,043

Notes

Figures in RON per

	<u>2004</u>	<u>2005</u>	<u>2006</u>
Total incomes	107,537,787	215,357,449	434,885,101
Total expenses	93,659,372	194,909,844	392,814,354
Gross result	13,878,415	20,447,605	42,070,747
Tax on profit	1,124,390	4,840,761	11,894,463
Net result	12,754,025	15,606,844	30,176,284

Guarantees

The subject is registered in the Electronic Archive for Secured Transactions as having credits at:

- Banca Comerciala Romana, Constanta
- Banca Romana de Dezvoltare Sogelease, Bucuresti.

These credits are guaranteed with fixed assets and cash-flow.

If the company is asking for credits for which the company has to present guarantees, these have to be first verified.

Payment incidents

The company has debts in amount of 5,819,230 RON to the State (taxes not paid till 30.06.2007 according to the list published by the Ministry of Finance).

Advantageous conditions for the payment of these debts were granted by the Ministry of Finance.

There are no records related to the subject at the Payment Incidents Bureau (CIP) from the National Bank of Romania.

Banks

Banca Comerciala Romana, Cernavoda.

Banca Romana de Dezvoltare, Cernavoda.

Payment behavior

mostly within agreed terms, but partly also delayed.

Solvency business relationships appear permissible
Max. credit: EUR 75,000

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By providing a credit rating index we define the risk of establishing business contacts. The credit rating index may vary from 100 to 600 points as follows:

100-150	very good
151-220	good
221-320	average
321-399	strained
400-500	weak
500-600	insufficient

Exchange rate

Per 2004
EUR 1,-- = RON 4.0532
USD 1,-- = RON 3.2636
Per 2005
EUR 1,-- = RON 3.6234
USD 1,-- = RON 2.9136
Per 2006
EUR 1,-- = RON 3.5240
USD 1,-- = RON 2.8090

About

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